

The People Magnet

Understand Self & Others

Build Stronger
Relationships with
Colleagues & Clients!

Join our next program and
learn how to:

- Understand People
- Effortlessly Connect
- Communicate Better
- Resolve Conflicts



PROGRAM OVERVIEW: THE PEOPLE MAGNET

Build Stronger Relationships with Colleagues and Clients!

Have you ever had these thoughts about any of your clients or colleagues: *"Boy, can she talk!" "I just can't seem to connect with him". "She takes so long to make a decision". "He's so quiet".*

Understanding and getting along with people is at the core of building quality client, staff and supplier relationships and valuable business partnerships. It's an essential business and life skill.

This program provides an understanding of the differences in people's behavioural styles so you can more easily connect with others. Quickly build rapport and successfully communicate with a range of people, hold greater influence, and more effectively resolve conflict.

Learn the art of people reading and leave The People Magnet program with techniques to build your relationships, strategic alliances and business opportunities.

PROGRAM TOPICS: WHAT YOU'LL LEARN

- Understand, appreciate and leverage your own behavioural style, personal strengths and priorities
- Appreciate differences in others & see situations from different viewpoints
- Quickly identify and read people's behaviours and communication style
- Adjust your own style to communicate more effectively with others
- Break through past communication conflicts and create new, healthier ways of engaging and interacting.



FACILITATOR: SHARON KAIBEL Director & Principal Consultant at AchieverNet

Sharon is known for her interactive, engaging and high energy training sessions. With consistent feedback of 'Awesome', "I was engaged ALL DAY", "Professional and worth every moment", "Best program I've ever attended", Sharon knows her stuff and enjoys helping others achieve their goals.

Sharon is an accredited What Makes People TICK and DiSC Behavioural Styles and 363 for Leaders practitioner. Sharon combines her business experience with a highly interactive, supportive and engaging learning environment in which participants fully develop their skills.

REGISTRATION FORM THE PEOPLE MAGNET

Please complete and email back to info@achievernet.com

2016 PROGRAM DATES

- 10 March 2016
- 9 June 2016
- 8 September 2016
- 8 December 2016

PROGRAM TIMES

9am – 4.30pm
Registration from 8.30am
CBD Venue - advised on booking.

PROGRAM INVESTMENT

\$695 per person

Includes full day training, Behavioural Profile (completed online prior to session & given out on day), full colour workbook, lunch, refreshments and GST.

For 3 or more attendees from the same organisation, a \$50 discount per person will apply.

Corporate Table of 8 - \$4960

A \$75 discount per person will apply.

**This program can also be run in-house.
Please contact AchieverNet for a proposal.**

Cancellation Policy

All cancellations / transfers must be received in writing. No refunds will be given within 30 days of event. A 10% administration fee will apply to all cancellations. A substitute participant is welcome with written notice prior to the event if you are unable to attend. AchieverNet reserves the right to change the Speaker, the advertised price or the venue.



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- 📍 PO Box 170, Glen Osmond SA 5064

Date: _____

Contact Name: _____

Position: _____

Organisation: _____

Address: _____

P/C: _____

Phone number: _____

Mobile: _____

Email: _____

Participant Name(s):

- _____
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| Total Investment: | Payment by (Please tick): <input type="checkbox"/> Visa <input type="checkbox"/> Mastercard <input type="checkbox"/> Direct Deposit | | | | | | | | | | | | | | | | |
| | Please make direct deposits to AchieverNet BSB 105086 Ac No 053 992 140 Use Contact Name as reference and email this completed form to info@achievernet.com | | | | | | | | | | | | | | | | |
| Card Number: | | | | | | | | | | | | Exp | / | CSC | | | |
| Name on Card: | | | | | | | | | | | | | Signature: | | | | |